



**ABOUT YOU**

Name \_\_\_\_\_ Title \_\_\_\_\_  
 Company \_\_\_\_\_  
 Business Address \_\_\_\_\_  
 City, State, Zip \_\_\_\_\_  
 Business Phone \_\_\_\_\_ Fax \_\_\_\_\_  
 E-mail \_\_\_\_\_  
 Web site \_\_\_\_\_  
 Chapter Affiliation \_\_\_\_\_

**MEMBERSHIP DUES**

<b>Annual National Dues &amp; Renewals</b>  Choose One	<input type="checkbox"/> At-Large Member: \$220 new/\$195 renewal <input type="checkbox"/> Established Business Owner: \$200 new/\$175 renewal <input type="checkbox"/> Emerging Business Owner: \$150 new/\$125 renewal <input type="checkbox"/> Sustaining Member: \$350 new/\$325 renewal  <input type="checkbox"/> Supporting Member*: \$200 new/\$175 renewal <input type="checkbox"/> Student Member*: \$150 new/\$125 renewal <input type="checkbox"/> Retired Member*: \$150 new/\$125 renewal  *Membership applications for Supporting, Student and Retired categories must submitted to your local chapter for pre-approval.	\$
<b>Annual Chapter Dues</b> Buffalo Niagara	NAWBO has chapters in more than 70 cities. If there is a chapter within 45 miles of your business, you must pay both chapter and national dues to be eligible for membership. <b>Visit <a href="http://www.nawbo.org">www.nawbo.org</a> for a complete listing of NAWBO chapters and chapter dues.</b>	\$75.00
<b>Contributions</b> (Optional)	NAWBO Institute of Entrepreneurial Development <input type="checkbox"/> \$10 <input type="checkbox"/> \$25 <input type="checkbox"/> \$50 <input type="checkbox"/> \$100 <input type="checkbox"/> other <b>Visit <a href="http://www.nawbo.org">www.nawbo.org</a> for more information about the NAWBO Institute.</b>	\$
<b>Total Amount Enclosed (National Dues + Chapter Dues + Contribution)</b>		\$

**METHOD OF PAYMENT**

Check enclosed (payable to NAWBO)    **Mail application and check payment to: NAWBO Buffalo Niagara, P.O. Box 1165, Orchard Park, NY 14127**  
 OR  
 Credit Card Payment                       Visa                       MasterCard                       American Express  
**For credit card payment: fill out credit card information and mail application to NAWBO Buffalo Niagara, P.O. Box 1165, Orchard Park, NY 14127**  
 Account Number \_\_\_\_\_ Security Code \_\_\_\_\_ Exp. Date \_\_\_\_\_/\_\_\_\_\_  
 Name as Appears on Card \_\_\_\_\_ Signature \_\_\_\_\_  
*By writing in your name you are authorizing NAWBO to process your payment*

**PERSONAL DEMOGRAPHICS**

Personal demographics are collected for statistical purposes only and are confidential.

Age (Year of Birth) \_\_\_\_\_ (YYYY)

Race/Ethnicity     Black/African American                       Black/Hispanic Origin                       Native American/Alaskan  
                           Asian/Asian American                       Asian/Asian Indian                       White/Non-Hispanic  
                           White/Hispanic Origin                       White/Middle Eastern Origin                       Native Hawaiian/Pacific Islander  
                           Other race/ethnicity                       No Answer

Disabled                       Yes                       No

Veteran                       Veteran                       Non-Veteran                       Service – Disabled Veteran                       Member Reserve/National Guard

Political Affiliation     Republican                       Democrat                       Independent

Education                       Post Graduate                       4-year University/College                       2-year University/College                       High School

**BUSINESS DEMOGRAPHICS**

Business description, NAICS code, Entity Type, and Certifications Held are included in the NAWBO Member Directory. All other demographics are collected for statistical purposes only.

Year Started/Acquired \_\_\_\_\_ (YYYY)

Years in Business                       Less than one                       1-4                       5-9                       10-14                       15-24                       25 or more

Ownership Percentage \_\_\_\_\_  Non-business owner

## BUSINESS DEMOGRAPHICS (continued)

Type of Entity  Sole Proprietorship  Corporation  S Corp  
 Partnerships  Non-Profits  Other

Certifications Held  No Certifications/Not Applicable  WBE – certified by local government  WBE – certified by state government  
 WBE – certified by NWBOC  WBE – certified by WBENC  WBE – certified by the SBA  
 MBE – certified by local government  MBE – certified by state government  Other \_\_\_\_\_

Annual Revenue  Less than \$100,000  \$100,000 to \$249,999  \$250,000 to \$499,999  \$500,000 to \$1 million  
 \$1 million to \$3 million  \$3 million to \$5 million  \$5 million to \$10 million  More than \$10 million

Number of F/T Employees  None  1-4  5-9  10-19  20-49  50-99  100-249  250 or more

Number of F/T Employees  None  1-4  5-9  10-19  20-49  50-99  100-249  250 or more

Number of locations \_\_\_\_\_ Home-based business?  Yes  No Do you do business internationally?  Yes  No

NAICS code(s) To find your business NAICS code, go to [www.census.gov/epcd/www/naics.html](http://www.census.gov/epcd/www/naics.html) Primary \_\_\_\_\_

**Business Description (limit 250 characters, including spaces and punctuation) [will be included in national membership directory]**

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## NAWBO DEMOGRAPHICS

Reason for joining  Advocacy/National Representation  Business Development  Chapter Programs  
 Networking Opportunities  Visibility and Media Opportunities  Other: \_\_\_\_\_

How you learned about NAWBO  Internet  Local newspaper/magazine  National magazine  
 Recommended by a friend or member  Television/Radio  Returning Member

Referred by: \_\_\_\_\_ (Please indicate the person or organization who referred you to NAWBO)

Would you like to participate in chapter or national volunteer projects?  Chapter Level  National Level

Please indicate your top 2 primary areas of interest for volunteer projects:  Advocacy  Board/Committee Service  Event Planning  
 Membership Programs  Mentoring

## MEMBERSHIP OVERVIEW

- NAWBO Membership is open to individual business owners who own an equity interest and actively participate as a sole proprietor; an active partner of a partnership or active member of a limited liability company; and independent contractor; or individual owners of 5 percent or more of the stock of a corporation and who are involved in policy-making and day-to-day management of the corporation.
- Members must join both the national organization and a local chapter. NAWBO has chapters in most metropolitan areas. If there is a chapter within 45 miles of your home or business location, you must become a member of that chapter. If there is not a chapter in your area, you may join NAWBO as an At-Large member.
- A NAWBO membership is recorded in the name of the individual, not the organization.
- A new member's join date is the first day of the month NAWBO National receives payment.
- Membership dues are nonrefundable and are subject to change. A member may submit a written resignation to rescind their membership, but no portion of dues will be refunded.

### AT-LARGE MEMBER (Voting)

A business owner whose business and residence are not located within a Chapter's organization territory. A member in this classification has one (1) vote and is under the supervision of NAWBO. All voting members must belong to a chapter of NAWBO if one exists in their area.

### Emerging Business Owner (Non-Voting Member)

For a new business owner (in business for two years or less). A non-voting category limited to two years; members receive all communications and publications, are eligible for all discounts and benefits, and are listed in the online member directory.

### EMERGING BUSINESS OWNER (Non-Voting)

For a new business owner (in business for two years or less). A non-voting category limited to two years; member receives all communications and publications, is eligible for all discounts and benefits, and is listed in the online member directory.

### Retired Member\* (Non-Voting Member)

Shall be an individual who was a Chapter or At-Large member of NAWBO for at least five (5) years and has sold, divested their interest, or is no longer operating their business. A member in this classification is non-voting. This category is not available online.

### ESTABLISHED BUSINESS OWNER (Voting)

For a business owner who has been in business for more than two years. A regular voting category, member receives all communications and publications, is eligible for all discounts and benefits, and is listed in the online member directory. Chapter membership is automatic for those whose businesses are located in a chapter area. To qualify for membership, members must own a percentage of their company.

### RETIRED MEMBER (Voting)\*

Shall be an individual who was a Chapter or At-Large member of NAWBO for at least five (5) years and has sold, divested their interest or is no longer operating their business. A member in this classification has one (1) vote. This category is NOT available online.

### STUDENT MEMBER (Non-Voting)\*

An individual who is a student registered full-time at a school or university, who subscribes to the objective of NAWBO and has interest in a future in entrepreneurship. This category is NOT available online; and any application submitted to the National office without chapter approval will be denied.

### SUPPORTING MEMBER (Non-Voting)\*

An Individual who subscribes to the objectives of NAWBO and wishes to lend support to NAWBO through membership. Members in this classification shall not constitute more than 10% of the voting membership of a chapter. *Membership applications in this category must be submitted directly to the Buffalo Niagara chapter for approval.* This category is NOT available online; and any application submitted to the National office without chapter approval will be denied.

### SUSTAINING MEMBER (Voting)

For a business owner as defined in the NAWBO Policies and Procedures and is a Chapter member or an At-Large member who wishes to support the organization in a larger monetary way and gain additional benefits. A member in this classification has one (1) vote.

*\*Membership applications for Supporting, Student and Retired categories must submitted to your local chapter for preapproval.*



**PROOF OF OWNERSHIP CONFIRMATION**  
**NAWBO Buffalo Niagara Chapter**

Please place an "X" next to the business entity that describes your company, along with your title and percentage of stock ownership, where requested, and sign/date at the bottom. Return this document along with your membership application to: NAWBO, P.O. Box 1165, Orchard Park, New York 14127.

\_\_\_\_\_ Sole Proprietorship

\_\_\_\_\_ Partnership  
\_\_\_\_\_ Title

\_\_\_\_\_ Limited Liability Company  
\_\_\_\_\_ Title  
\_\_\_\_\_ Percentage of Ownership

\_\_\_\_\_ Corporation (C or S)  
\_\_\_\_\_ Title  
\_\_\_\_\_ Percentage of Ownership

\_\_\_\_\_ Independent Contractor – receives a 1099

\_\_\_\_\_ Other (Please explain the basis of your eligibility for membership in NAWBO)

\_\_\_\_\_

**Certification:**

I do hereby certify that the information set forth above and contained on the membership application is true and accurate. I acknowledge that NAWBO's Buffalo/Niagara Chapter may revoke my membership in the event it is determined that any of the information provided is false or inaccurate. I also understand that if my membership is revoked, the Chapter is not obligated to reimburse membership fees/dues paid prior to revocation.

X \_\_\_\_\_  
Signature

Date: \_\_\_\_\_